

International Airlines Group Picks Red Hat as Technology Partner to Power its Hybrid Cloud Platform

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Leading airline group uses Red Hat's open virtualization technology to support thousands of virtual machines; International Airlines Group selects Red Hat Cloud Infrastructure to create new OpenStack-based cloud services platform

BOSTON--(BUSINESS WIRE)-- RED HAT SUMMIT 2017 – Red Hat, Inc. (NYSE:RHT), the world's leading provider of open source solutions, today announced that leading airline group International Airlines Group (IAG) is using Red Hat solutions as the basis of its hybrid cloud platform, serving as a foundational element of its digital transformation initiatives.

IAG has expanded its use of Red Hat Virtualization to provide the server infrastructure for provisioning new Group-wide services, helping IAG improve business continuity for mission workloads at scale while also delivering the necessary agility for the Group to improve existing services and quickly bring new business applications to market. As part of IAG's plans to provide new cloud-based services, they have also selected Red Hat Cloud Infrastructure, Red Hat's integrated solution for building and managing an open, private Infrastructure-as-a-Service (IaaS) cloud, as the basis for its OpenStack-based cloud.

The Group's work with Red Hat started in 2003, with British Airways selecting Red Hat Enterprise Linux as its Linux-based platform to support core operational functions, including flight and passenger management. International Airlines Group was formed in 2011 following the merger of British Airways and Iberia and has since acquired Aer Lingus and Vueling. The core commitment to an open source technology backbone remained, with Red Hat Virtualization now running on more than 600 physical servers and supporting more than 7,500 virtual machines.

Offering complete enterprise virtualization management for servers and technical workstations, Red Hat Virtualization is built on the world's leading enterprise Linux platform, Red Hat Enterprise Linux, delivering the stability and nimbleness at scale, a necessity for growing enterprises like IAG. Within the Group, Red Hat Virtualization along with management capabilities delivered by Red Hat Satellite provides:

More efficient flight management by providing the infrastructure and environment for IAG to overhaul their passenger check-in and luggage logging operations into a more user friendly system. Rather than requiring weeks of training like legacy "green screen" systems, IAG's new graphical interface takes only 20 minutes to learn and greatly speeds up customer-facing activities.

A smaller hardware footprint as Red Hat Virtualization enables IAG to get the most out of existing servers and datacenter infrastructure. High speed provisioning with new applications being delivered in minutes instead of weeks, thanks to the agility presented by Red Hat Virtualization and the unified management capabilities of Red Hat Satellite. Web servers can be up and running in 15 minutes versus hours or days, time-to-market for new services is decreased and seasonal spikes can be anticipated and reacted to in real-time, all contributing to a smoother passenger journey and improved employee productivity.

With Red Hat Virtualization acting as the foundation for IAG's push towards digital transformation, the Group's next step is to embrace cloud computing. Using Red Hat's open technologies as the flexible base for future operations, including Red Hat Cloud Infrastructure, a comprehensive solution that supports organizations on their journey from traditional datacenter virtualization to OpenStack-powered clouds, IAG hopes to increase savings while improving service availability, all as part of its mission to deliver a smoother, stress-free journey for its customers. Red Hat Cloud Infrastructure is a single subscription offering that includes Red Hat OpenStack Platform, Red Hat Virtualization, Red Hat CloudForms, Red Hat Satellite, and Red Hat Insights.

Supporting Quotes

Jim Totton, vice president and general manager, Platforms Business Unit, Red Hat

"The ability to transform digitally, taking advantage of emerging technologies, best practices and IT skills, has become a critical factor for modern enterprises, as they are faced with becoming de facto software companies or risk losing market share to competitors. IAG has taken a strong step towards overcoming this obstacle by embracing the open, flexible foundation provided by Red Hat Virtualization, which offers the power and scalability of virtualization backed by open standards and community-powered innovation, and Red Hat Cloud Infrastructure, which can serve as the foundation for their hybrid cloud."

Adrian Steel, group IT manager, IAG

"IAG is a longtime Red Hat customer, and we trust them to help us with a hybrid cloud strategy that can meet our needs for years to come. We have been able to reduce our footprint by 15 to one while introducing near-infinite scalability so that we can meet the needs of the business as it grows."

Additional Resources

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Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to the ability of the Company to compete effectively; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; delays or reductions in information technology spending; the integration of acquisitions and the ability to market successfully acquired technologies and products; fluctuations in exchange rates; the effects of industry consolidation; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; risks related to data and information security vulnerabilities; changes in and a dependence on key personnel; the ability to meet financial and operational challenges encountered in our international operations; and ineffective management of, and control over, the Company's growth and international operations, as well as other factors contained in our most recent Annual Report on Form 10-K (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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